



Associate

About Camco Clean Energy

Camco Clean Energy is a fund manager specialised in clean energy and climate finance in emerging markets. We have a fun, collaborative culture and are passionate about climate and impact. Our team is diverse and inclusive, supported by our diversity policy, gender action plan, progressive parental leave policy and flexible working arrangements.

Founded in 1989, the company has extensive hands-on experience originating, financing and building clean energy and electrification projects in developing and established markets in Africa, China, Southeast Asia, the USA and the Caribbean. Since its formation, the company has provided creative finance solutions to 180 projects worth \$15bn.

Camco is the manager of REPP, a \$150m facility started by the EIB and UN Environment, and funded by the UK government, to provide financing and advice to renewable energy projects in sub-Saharan Africa. In addition, Camco has a mandate for the development of energy efficiency and renewables in the Caribbean and is constantly in the process of developing new investment vehicles.

Our team of around 20 experts is in our offices in London, Helsinki, Accra, Nairobi and Johannesburg.

The Role

Your responsibilities will include:

- Become a central part of the global team, representing and helping to develop Camco and our funds across East Africa
- Develop and maintain a wide network of industry participants, financiers and clients, and utilise those networks to further Camco's business interests
- Develop and manage our business, especially in East Africa;
- Foster relationships with key policy makers, regulators and providers of support facilities for them, and use these relationships to stimulate the development of the markets that Camco operates in and to benefit Camco, our funds and clients.
- Play a key role in Camco's successful management of REPP, including
 - Origination and analysis of proposed transactions;

- Preparation and presentation of investment papers;
 - Act as client relationship manager on multiple deals and clients
 - Support monitoring, portfolio and transaction management
 - Preparation and dissemination of marketing material and posting on social media
 - Organisation of events and capacity building initiatives
 - Representation of Camco in conferences and other similar events
- Help the team with business development, including pipeline development, opportunity screening and modelling, preparation of investment proposals and fundraising
 - Assist with the delivery of capacity building, including the annual REPP Academy and various webinars

The Requirements

- Passionate about the challenge of climate change and development, and about making renewable energy projects happen
- Demonstrated leadership skills and potential
- Postgraduate qualifications, preferably in corporate finance, with an excellent academic record
- Extensive international and European front office experience in a top tier investment bank or equivalent, working in infrastructure and/or utilities sectors with experience and training in the UK regulatory environment for Securities and Regulations and preferably experience in a US regulated role
- Ability to work autonomously in a testing international business environment and cultural experience in/with East Africa
- Excellent capability in financial (excel) modelling, presentations (powerpoint) and preparation of proposals
- The communication/presentation skills and gravitas to inspire confidence in the team and Camco's fund management/governance bodies. Excellent English is required and, as you will be working extensively with East African clients, Swahili is a big plus (written and/or spoken)
- Ability to handle a variety of matters in a fast-paced environment
- Strong team player
- Motivated, flexible, and self-directed personality with a desire be a key part of building the Camco business
- Willingness to travel

Salary range: GBP 75,000 – 80,000 per year gross

How to apply: Email a CV of up to 2 pages to careers@camco.energy with email subject "IA Application"