

8 September 2021

## Job Description: Investment Director – Structuring & Execution

### Background

Camco is a climate and impact fund manager, leading the clean energy transition in emerging markets. We work with people who see the value in pursuing a future powered by clean energy.

Having spent over thirty years in Africa's renewable energy sector, we provide project developers and investors with a unique combination of global access and local presence. We offer practical and valuable financing solutions, pairing the discipline of a development bank with the agility of a small private company.

Camco was formed in Nairobi in 1989 and currently manages REPP, a £148m facility funding distributed renewable energy, both on- and off-grid, in Sub Saharan Africa. REPP is fully funded by the UK Aid budget through the Department of Business, Energy and Industrial Strategy. We are also an Accredited Entity to the Green Climate Fund. Camco has a team of 26 professionals spread between Nairobi, Accra, Johannesburg, London, Helsinki and Toronto. We have an informal and collegial working culture focused on results.

Having built REPP into a strong success story, Camco is now entering a new and exciting phase as we seek to become one of the leading climate and ESG investors in key emerging markets. We plan to grow by launching new funds focused on the climate and development imperatives, yielding high-quality and substantial ESG outcomes along with strong commercial results.

You can see some of the results of our work in our [2020 impact report](#), [REPP Quarterly Impact Report](#) and [REPP Annual Report](#). Supporting investee country priorities is important to our business and we recently published a [report](#) on how we are doing that.

### Role

Reporting to the Managing Director and a key member of the senior management team, this role will:

- Work closely with the Managing Director to ensure smooth operation of the business and to manage and build key relationships;
- Oversee structuring and execution across all of Camco's mandates and business development, providing leadership to our "A-team" (analysts/associates) and ensuring that analysis, structuring and execution is completed in a timely manner and to a high yet cost effective standard. We're too small to delegate everything, so you will be expected to both oversee others' work and roll your sleeves up to do your own deals;
- Provide training and mentoring to team members, and oversee at corporate level technical training and

development programmes to provide for employee engagement, development and progression;

- Help to set and achieve Camco's strategic direction;
- Assist with the broader development of Camco's business, including development of new funds;
- Develop and own, and oversee team work on, financial models at project, fund and corporate levels;
- Manage fund transactions, both equity and debt, both at execution and management/monitoring stages;
- Bring, build and manage a wide range of external relationships and represent the company externally.

## Requirements

We're after someone who has great experience and wants to take their next career step to become a key partner in and help to develop a leading climate and impact funds manager.

Candidates should:

- Have extensive experience in emerging markets finance, especially (but not exclusively) in Africa, and ideally be competent in corporate and project finance; equity; hybrid securities; junior and senior debt;
- Share our vision and values, and be able to help us to drive the business to achieve greater climate and development impact along with strong commercial performance;
- Be experienced with and have strong contacts among the financing ecosystem relevant to Camco: including private investors and financiers; development banks and donors;
- Be great at relationships – both within and outside the company
- Have strong written and verbal presentation and be competent at presenting at investment/credit committee and board levels.

## Location

Preferably Nairobi, although London is also possible.

## Employment conditions

Camco is an equal opportunity employer and has comprehensive gender and diversity equity policies and action plans. We encourage flexible working and have a comprehensive parental leave policy. We offer competitive remuneration and are in the process of implementing a broad based Share Ownership Plan for team members. The Camco Board has an employee Director selected annually by all team members.

## How to apply

Please email your 1-2 page CV and cover letter in one single file to [careers@camco.energy](mailto:careers@camco.energy) on or before 23 September 2021.

